

# SHORT SALE QUALIFICATION QUESTIONS FOR PROJECT H.O.P.E

SELLERS NAME: \_\_\_\_\_ Phone # \_\_\_\_\_ BEST TIME TO CALL: AM PM ANYTIME

PROPERTY ADDRESS: \_\_\_\_\_ PRIMARY RESIDENCE Y N INVESTMENT PROPERTY Y N

HOW LONG HAVE YOU LIVED IN THE HOME: \_\_\_\_\_ YEARS \_\_\_\_\_ MONTHS

EMAIL ADDRESS: \_\_\_\_\_

HARDSHIP (circle one) Job Loss / Transfer Divorce Interest Rate / Payment Increase Other: \_\_\_\_\_

OWNER-OCCUPIED Y N TENANT- OCCUPIED Y N

CONSULTED WITH TAX ADVISOR Y N LEGAL ADVISOR Y N CREDIT ADVISOR Y N

FILING BANKRUPTCY Y N

TRUSTEE SALE Y N DATE: \_\_\_\_\_

BEHIND ON PAYMENTS: Y N NUMBER OF MONTHS: \_\_\_\_\_

FIRST MTG. COMPANY: \_\_\_\_\_ APRX BALANCE: \_\_\_\_\_

SECOND MTG COMPANY: \_\_\_\_\_ APRX BALANCE: \_\_\_\_\_

HELOC / LINE OF CREDIT

IS THIS THE ORIGINAL LOAN YOU PURCHASED THE HOME WITH: Y N

HOA: Y N CURRENT ON PAYMENTS: Y N NUMBER OF MONTHS BEHIND: \_\_\_\_\_

TYPE OF LOAN (S) CONV FHA VA

LEINS OTHER THAN PROPERTY TAXES: Y N

**\*SELLER(S) WILLING TO:**

PREPARE HOME FOR SALE: Y N

MAINTAIN YARD, POOL, ETC Y N

MAINTAIN UTILITIES Y N

SIGN DEFICENCY JUDGEMENT/PROMISSARY NOTE Y N

ATTEMPTED TO NEGOTIATE A LOAN MOD WITH LENDER Y N

Questions that you have regarding a short sale :

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

SELLER SIGNATURE: \_\_\_\_\_ Date: \_\_\_\_\_

SELLER SIGNATURE: \_\_\_\_\_ Date: \_\_\_\_\_



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